

# Zero Balance Commission Report

## Objective

To facilitate the calculation of sales commissions based on invoices paid in-full, and to automatically generate the payment of these commissions via the Accounts Payable module

## The Value of the Zero Balance Commission Report•

- Visibility of potential commission for the period
- Visibility of earned commission based on paid invoices
- Calculation of final commission payable at period end
- Automatically posts commission vouchers to Accounts Payable
- Salespeople setup as AP vendors for payment
- Processes split commissions as defined against the order

## Matching the Zero Balance Commission Report to Your Business

- Pay commission on receipt of payment rather than at the time of sale
- Easily view potential commission throughout the period
- Optionally view a single, multiple or all salespeople
- Reprint prior periods information
- Commission payments automatically generated

## Integration

- Integrates with Sales Orders, Sales Analysis and Accounts Payable

## Audit trails and Reporting

- Accrual Report shows potential commission
- Preliminary Report shows earned commission
- Final Report shows actual calculated commission

